



USER STORIES: ELECTRICAL CONSTRUCTION AND SERVICE



“WE DID IN 24 HOURS WHAT COULD NORMALLY TAKE 3 WEEKS.”

– Tom Headlee, Vice President of Business Development

- Wireless mobility
- Yellowpad stylus to text
- Simple Interface up & running
- Digital Camera worth 1,000 words
- Annotation notes & ideas
- Forms Engine personalized
- Filing Cabinet CYA
- One Touch Send fire and forget

WATSON ELECTRICAL CONSTRUCTION COMPANY

Field Superintendents Improve Performance With Field2Base and Forms2Base

Watson Electrical Construction Company is one of the southeast's leading electrical construction and service contractors. They pride themselves on their ability to stay ahead of the competition, so when a general contracting company told them how Field2Base had greatly improved their job performance, their interest was peaked and they gave it a try.

Easy to Implement.

Watson chose to use Field2Base in their Charlotte, Raleigh and Virginia markets first. Three tablet PCs were deployed to field Superintendents, and with only two hours of training they were out in the field putting it to good use.

Immediate Improvement.

Features like photo annotation, file cabinet, and one touch send gave the Watson team the ability to communicate quickly with all parties on a project. “One of our guys used Field2Base in a project where a roughed-in room needed clarification,” said Tom Headlee, Vice President of Business Development. “He took an annotated photo and with one click it was sent to the general contractor, architect and engineer. He received a response in 24 hours. We did in 24 hours what could normally take three weeks.”

Faster, More Efficient Forms.

Watson found Forms2Base to be the perfect solution for automating the forms process. Watson forms, client required forms and report templates were uploaded to the system. Field personnel could then access the forms or report templates while out in the field, complete them and forward them on to the appropriate parties. All forms and their transactions are logged in the Field2Base system, filed under the client and job file for future reference.

Watson's clients noticed their efficiency. One of the general contractors required each sub to provide daily logs and reports and were surprised at how quickly and thoroughly Watson's superintendent provided the required communications.

What's your potential?

Ready to learn how Field2Base can help your business? Call us today at 919-462-8500.

For more information contact: