

# Leo Commercial Real Estate Accounting for QuickBooks®

## What is Leo Commercial Real Estate Accounting for QuickBooks®?

*Running a commercial real estate business is all about accounting for dollars, dates and data. Typical accounting programs like Quickbooks are good at accounting for dollars, but aren't built for lease dates and property data reporting required in today's real estate environment.*

If you're a QuickBooks user or are considering QuickBooks, you've probably heard QuickBooks can't do everything you need, and you'll have to move up to a stronger more expensive solution if you wish to produce standard real estate reports. That's just not true anymore—thanks to Leo Software.

**Leo Commercial Real Estate Accounting** is what we call the *Intuit Certified Add-On*, Leo Software, when it's combined with the universally accepted accounting system, Quickbooks. The combination gives you a way to continue to use the accounting power of QuickBooks within a software suite designed specifically for running and reporting your commercial real estate business.

With Leo Commercial Real Estate Accounting, you continue to use Quickbooks as you always have. But now it's easier, because you can automate the generation of rental invoices in Quickbooks by linking tenant rental charges and work order data in Leo with the invoicing function in Quickbooks!

It's easy to set up and it pays off immediately. QuickBooks continues to produce the same accounting and financial reports such as Income and Expense, Balance Sheet, GL, Payables, Receivables, Delinquencies, etc. But now the Leo add-on lets you produce all the industry-standard property reports including Lease Abstracts, Rent Rolls, Vacancy Reports, Expiration Report, Encumbrances, Options, Stacking Plans and much more. Just think—no more manually adjusting spreadsheets and hoping you haven't missed a rent bump.

With Leo Commercial Real Estate Accounting, you'll get the data-management and reporting tools that make Leo the choice for property management reporting— including secure data-storage and collaborative capabilities — all seamlessly combined with the accounting strength of your QuickBooks.

## Why Leo Commercial Real Estate Accounting for QuickBooks®?

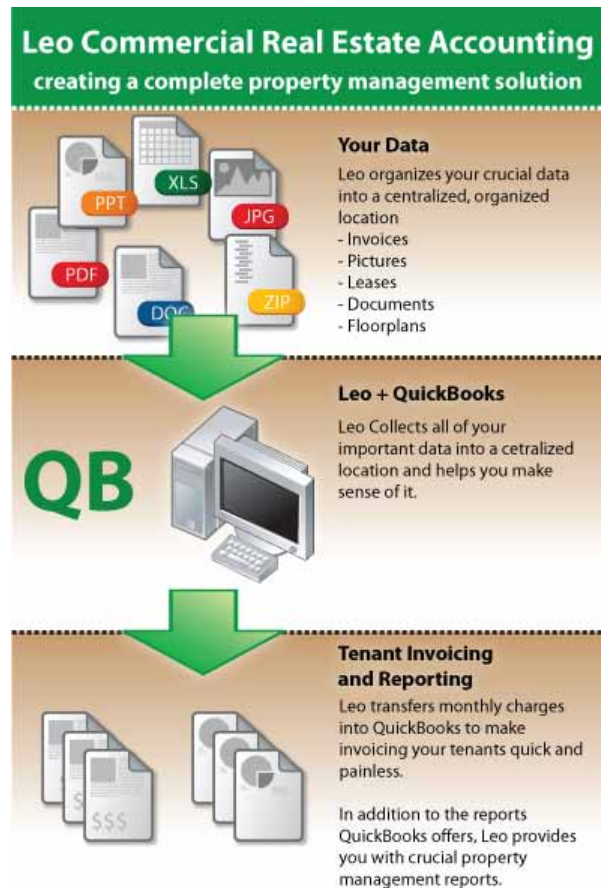
*You may find another solution that does most of the things you can do with Leo Commercial Real Estate Accounting. But that other solution is complicated and expensive. Avoid the hassle. Avoid the high price. Get up and running fast with all the tools you need — without breaking the bank. That's the value of Leo Commercial Real Estate Accounting.*

Whether you're using QuickBooks Pro, QuickBooks Premier or QuickBooks Enterprise — there's a Leo Commercial Real Estate Accounting solution that works for you. Maybe you're facing upgrade issues from Yardi, MRI, Skyline or one of the other industry standard systems. Maybe you find them too complicated to use, too expensive to support, and full of features you don't use but have to pay for— there's a Leo Commercial Real Estate Accounting solution that works for you too!

Are you a one- or two-person office, or a bustling commercial real estate business? It doesn't matter. You'll get all the accounting, reporting and management capabilities you need through Leo Commercial Real Estate Accounting, including receivables, payables, income statements, balance sheets and general ledgers, along with property-management functionality and on-demand reports such as rent roll, vacancies, expirations, options and lease abstracts.

If you don't think Leo Commercial Real Estate Accounting is a value just compare our standard features to the industry leading solutions. You won't find more features and more power at a better price!

## How Leo Commercial Real Estate Accounting for QuickBooks® Works



Contact us about Leo Software:  
866-482-3400 / [www.corner-sol.com](http://www.corner-sol.com)

# Leo Commercial Real Estate Accounting for QuickBooks®

## F A Q S

### ***Which versions of QuickBooks are supported?***

Leo Commercial Real Estate Accounting for QuickBooks works with QuickBooks Pro 2010+, QuickBooks Premier 2010+ and QuickBooks Enterprise 10+

### ***How does Leo Commercial Real Estate Accounting for QuickBooks work?***

Leo is a subscription-based software application that uses a custom web browser to access your Leo files stored on our servers — this model has come to be known as cloud computing. Leo connects to QuickBooks on your desktop computer, exporting charges for the month to produce invoices through QuickBooks. Once the invoice is created the data is stored with the rest of your QuickBooks data on your computer. The only transfer of files is from Leo to QuickBooks and the only data transferred are the monthly tenant charges.

### ***Can I make manual changes to my QuickBooks invoices?***

Yes you can! In fact, all of the QuickBooks functionality you know and love will still be at your fingertips.

### ***What are some of the reports that Leo Commercial Real Estate Accounting for QuickBooks generates?***

In addition to all of the reports that you can already create using QuickBooks, Leo Commercial Real Estate Accounting for QuickBooks will allow you to easily create popular industry-specific reports such as rent rolls, expiration reports, option reports, stacking plan, lease abstracts, leasing report, complete property information, portfolio overview, certificate of insurance status, critical dates and events and a host of ad hoc reports.

### ***How do I purchase Leo Commercial Real Estate Accounting for QuickBooks?***

Leo is sold as a subscription software service and is available only through Cornerstone Solutions, the exclusive distributor of Leo. Contact them here to sign up or to receive a demo.

### ***How do I know it is going to work?***

Leo is an Intuit QuickBooks Certified Add-On which means Leo was subjected to rigorous third-party testing to ensure it not only works, but that it will "do no harm" to your QuickBooks system and files. Furthermore, Leo Software as a company is a Silver Level Development Partner for Intuit.

### ***Do I need special equipment?***

No. All you need is a computer with an internet connection. Leo is accessed through the internet and stores your property data on the "cloud". Your QuickBooks functionality stays the same and all your QuickBooks data stays where it is now, on your computer.

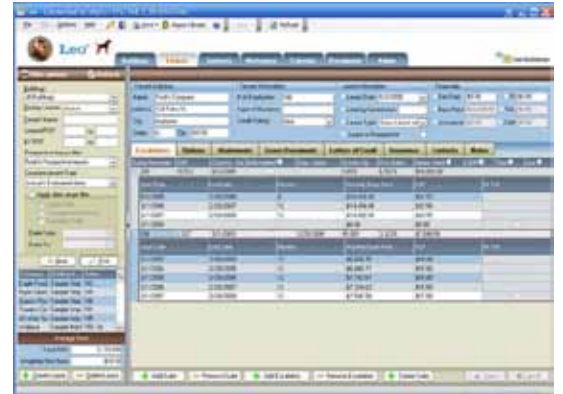
### ***Is there a Business Partner Program?***

Yes. If you are a certified QuickBooks Consultant or Solutions Provider looking to grow your real estate client base, we have a revenue-sharing distribution program that includes training and lead sharing. Find out more by contacting Cornerstone Solutions, the exclusive distributor of Leo.

### ***What other features does Leo deliver?***

Leo is the leader in commercial real estate property reporting and document sharing. Our patented Stacking Plan automatically updates and provides the navigation needed to research tenants and vacancy. Leo stores floor plans, documents and photos. Our patent-pending, roles-and-permission security system means you can assign investors, leasing agents and property managers role-defined viewing rights to any or all files. No more depending on accounting to generate a report. With Leo you can "look inside" any time you want. We guarantee when you see a demo you will agree—you've not seen anything like it.

### ***Leo Lease Abstract***



### ***Leo Stacking Plan***



**Contact us about Leo Software:**

**Cornerstone Solutions**

**866-482-3400**

**[info@corner-sol.com](mailto:info@corner-sol.com)**

**[www.corner-sol.com](http://www.corner-sol.com)**

